

MINISTRY OF EDUCATION AND SCIENCE OF UKRAINE
NATIONAL AVIATION UNIVERSITY
Faculty of Transport, Management and Logistics
Management of Foreign Economic Activity of Enterprises Department

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«___» _____ 2023



Quality Management System

COURSE TRAINING PROGRAM

on

“Customs regulations”

Educational and Professional Program: “Management of Foreign Economic Activity”
Field of study: 07 “Management and Administration”
Specialty: 073 “Management”

Form of study	Semester	Total (hours / ECTS credits)	Lectures	Practicals	Self-study	HW/ CGP/C	TP/CPr	Form of semester control
Full-time	8	120/4,0	36	24	60	-	-	Credit – 8 s.
Extramural	8,9	120/4,0	8	4	108	1 HW – 9 s. 1 C - 9 s.		Credit – 9 s.

Index CB-7-073-2/21-3.15.

Index CB-7-073-2pt/21-3.15.



The Course Training Program on “Customs Regulations” is developed on the basis of the Educational and Professional Program “Management of Foreign Economic Activity”, Bachelor Curricula № CB-7-073-2/21, № CB-7-073-2pt/21 and Bachelor Extended Curricula № ECB-7-073-2/21, № ECB-7-073-2pt/21 for the Specialty 073 “Management” and corresponding normative documents.

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The Course Training Program was discussed and approved by the Graduate Department for Educational and Professional Program “Management of Foreign Economic Activity”, Specialty 073 “Management” – Management of Foreign Economic Activity of Enterprises Department, Minutes № 08 of 30, June, 2023.

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« ____ » _____ 2023

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INTRODUCTION

The Course Training Program (CTP) on “Customs Regulations” is developed based on the “Methodical guidelines for the development and design of the course training program of the subject of full-time and part-time study”, approved by the order of the rector № 249/оД. of 29.04.2021 and corresponding regulatory documents.

1. EXPLANATORY NOTES

1.1. Place, objectives, tasks of the subject

The subject is a theoretical and practical basis for a set of knowledge and skills that form the profile of a specialist in the management.

The purpose of teaching the subject is to form a system of theoretical knowledge and practical knowledge and skills in the application of tools and technologies for customs regulation of export-import operations, in particular, mastering the modern regulatory tools and features of Ukraine's customs policy in its relations with the countries of the world trading system in compliance with generally recognized international agreements and conventions in the field of customs and non-tariff regulation of international trade relations.


The tasks of studying the subject are to form a holistic system of knowledge about the methodology of the customs regulation system and to master the methodological principles and acquire skills in the regulatory sphere of customs regulation of international trade relations, in particular

- ✓ principles, content and functional areas of application of customs and non-tariff regulation instruments;
- ✓ levels of competence and standard requirements for specialists in organizing the process of goods passing through customs control;
- ✓ understanding of the objective necessity and legitimacy of customs regulation of foreign economic activity in the context of the transformation of the world trading system;
- ✓ understanding of the essence of norms, rules and instructions on customs and non-tariff regulation of foreign trade activities of Ukraine;
- ✓ disclosure of the differences and expediency of applying customs and/or non-tariff instruments depending on the purpose of foreign trade regulation;
- ✓ identify the limits of rational application of the maximum values of customs export and import tariffs;
- ✓ mastering the procedure of customs clearance, control and administration of export-import operations;
- ✓ identification of areas for improving customs regulation in the context of Ukraine's integration into the world trade system within the World Customs Organization.

1.2. Learning outcomes the subject makes possible to achieve

As a result of studying the subject, the student must acquire the following must achieve such **learning outcomes**:

- PLO 4. Demonstrate skills in identifying problems and justifying management decisions.
- PLO 5. Describe the content of the functional areas of the organization.
- PLO 6. Demonstrate skills in searching, collecting and analyzing information, calculating indicators to justify management decisions.
- PLO 7. Identify organizational design skills.
- PLO 8. Apply management methods to ensure the effectiveness of the organization.
- PLO 12. Evaluate the legal, social and economic consequences of the organization.
- PLO 19. Basic knowledge and modern approaches to marketing, commercial and operational activities, be able to monitor, analyze, control, diagnose and plan the activities of the enterprise.
- PLO 21. Knowledge of management terminology, conceptual principles of management, ability to use modern methods for enterprise management.

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- PLO 26: Knowledge and understanding of the organization of foreign economic activity of enterprises. To be able to identify and analyze the impact of elements of the macro- and microeconomic environment in enterprises.

1.3. Competences the subject makes it possible to acquire

As a result of studying the subject, the student must acquire the following **competences**:

- IC1. Ability to solve complex specialized problems and practical problems characterized by complexity and uncertainty of conditions in the field of management or in the learning process, which involves the application of theories and methods of social and behavioral sciences
- GC 3. Ability to abstract thinking, analysis, synthesis.
- GC 5. Knowledge and understanding of the subject area and understanding of professional activities.
- GC 10. Ability to conduct research at the appropriate level.
- GC 14. Ability to work in an international context
- GC 16. Acquisition of flexible thinking, openness to the application of economic knowledge
- PC 2. Ability to analyze the results of the organization's activities, compare them with the factors of influence of the external and internal environment.
- PC 3. Ability to determine the prospects for the development of the organization.
- PC 4. Ability to identify functional areas of the organization and the links between them.
- PC 5. Ability to manage the organization and its units through the implementation of management functions
- PC 12. Ability to analyze and structure the problems of the organization, to formulate sound decisions.
- PC 15. Ability to form and demonstrate leadership qualities and behavioral skills.

1.4. Interdisciplinary connections

The subject "Customs Regulation" is based on the knowledge of such disciplines as: "Management", "Operational Management", "Foreign Economic Activity of Enterprises", "E-commerce", "Management of Business Processes of Enterprises in the International Environment", "Strategic Management" and is the basis for the study of further disciplines, namely: "Export-Import Management" and others.

2. COURSE TRAINING PROGRAM ON THE SUBJECT

2.1. The subject content

Training material is structured according to the module principle and consists of **one educational module: "Conceptual foundations of customs regulation"**, that is logically complete, relatively independent, holistic part of the subject, learning of which provides module test and analysis of its performance.


2.2. Modular structuring and integrated requirements for each module

Module №1 "Conceptual foundations of customs regulation"

Integrated requirements to the module № 1: to know the functions of customs authorities, the structure of the customs tariff, its forms, types and conditions of application; to be able to apply the system of customs payments, calculate customs payments for various types of goods, determine the classification of non-tariff instruments for regulating export-import operations.

Topic 1. Customs policy and customs tariff of the country

The importance and functions of customs regulation of foreign trade in the global trading system. Subject and object of study of the subject "Customs regulation". Customs policy of the state: its content, main criteria and directions of formation. Concepts, principles, functions and features of customs policy. The economic nature of the customs tariff, its classification and functional tasks. Structure of the customs tariff, its forms, types and conditions of application. The system of customs tariffs. Problems of

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differentiation of customs rates depending on the country of origin. The main systems of commodity nomenclature used in the practice of international trade.

Topic 2. Customs regulation of imports

Economic feasibility, content and basic concepts of customs regulation of imports. The purpose and means of restricting import flows. Administrative and economic methods of import regulation. The mechanism of impact of import duties on domestic consumers and producers, on the state budget and international trade. Absolute losses to society and the global economy from the application of import duties by a particular state. Optimization of the level of import tariff in order to maximize budget revenues. The content and significance of the actual level of the protective customs tariff in the context of the system of import customs tariffs. Customs privileges and tariff preferences.

Topic 3. Peculiarities of customs regulation of exports

The essence and main provisions of customs regulation of exports. Reasons and conditions for the application of export customs tariffs (export duty). The mechanism of the export duty. The possibility of using export duties as a tool to protect the interests of the national economy. The mechanism of influence of export (export) duties on domestic producers of export products, their consumers, the state budget and the absolute costs of society and the world economy. Content and definition of absolute losses of export producers. Reasons, possibilities and limits of application of export customs tariffs.

Topic 4. Optimality of the level of import and export customs tariffs

Content of the concept of "optimal" import customs tariff. Procedure for establishing optimal rates of export/import customs tariffs in accordance with national economic interests. Conditions of application of the optimal import duty. Content of the concept of "protective customs tariff". Determination and calculation of the actual level of the protective customs tariff. Graphical and mathematical interpretation of the impact of import/export duties on the national economic complex of the country. Content and determination of economic losses of consumers from the introduction of import (import) and export (export) customs tariffs. Determination of the content and amount of increase in profits of domestic producers of products similar to imported products to which the duty is applied. Economic content of the concepts: producer effect; consumer effect. The impact of the duty on the prices of components of the finished product and the price of the finished product itself.


Topic 5. Non-tariff instruments of regulation of medical products

Features and main content of non-tariff instruments of regulation of medical products. Purpose and conditions for the use of non-tariff regulation instruments. Comparative characteristics of the advantages and disadvantages of customs and non-tariff methods of regulating the international trade in goods. Classification of non-tariff instruments for regulating export-import operations. The mechanism of the import quota, its impact on the domestic consumer, the producer of products similar to the quota. The mechanism of realization (sale) of quotas. National and economic efficiency of the import quota and import customs tariff: a comparative analysis. Prerequisites for monopolization of production in the case of non-tariff instruments.

Topic 6. Global level of the customs regulation system

Institutions of the global level of the customs regulation system. Purpose and basic principles of the World Customs Organization (WCO). Kyoto Convention: the essence and purpose of implementation. Principles and terminology of the Kyoto Convention. Ukraine's experience in signing and implementing the Kyoto Protocols. The Istanbul Convention: its essence and capacity. Rules of the Transit Convention.

Information technologies in the functioning of national customs systems as a prerequisite for the development of a global information customs system.

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The World Trade Organization (WTO). Evolution of the global level of regulation of the customs regulation system within the framework of the GATT (WTO) Agreements. Principles of the WTO functioning and content of the GATT, GATS and TRIPS agreements, which concern customs and non-tariff regulation of international trade. Optimal models of functioning of national customs regulatory systems in the disclosure of trade potentials of states. Regional customs experience: EU, NAFTA, APAC. Country experience: USA, Singapore, Sweden, Germany, China, etc. Directions of harmonization of the national customs system of Ukraine in accordance with its integration interests.

Topic 7. Organization of customs affairs in Ukraine

Peculiarities and principles of customs in Ukraine. Subjects of customs policy and customs affairs in Ukraine. Evolution of the customs system in Ukraine. Organizational structure, functions and tasks of the customs authorities of Ukraine. Organization of the customs service of Ukraine. Legislation of Ukraine on customs issues. The role and main provisions of the Customs Code of Ukraine.

Relationship of customs authorities with other state authorities, local governments, business entities. Customs territory of Ukraine. Customs border of Ukraine. Customs control. Informing and consulting on customs matters. International cooperation in customs matters. Accounting of participants in foreign economic activity in the customs authorities of Ukraine.

Topic 8. Customs control in Ukraine

Organization of customs control. Customs control zones. Special procedures of customs control. Movement and passage of goods across the customs border of Ukraine. Customs formalities for the movement of goods across the customs border of Ukraine by various modes of transport. Disposal of goods under customs control. Guaranteeing the delivery of goods under customs control to the customs authority of destination. Promoting the protection of intellectual property rights during the movement of goods across the customs border of Ukraine. The mission of the World Customs Organization is to optimize customs control in order to realize the trade potential of the states of the global trading system.

Topic 9. Procedure for declaring and determining the customs value of goods


Content, purpose and features of customs clearance of goods. Procedures and mechanism for declaring goods and other items. Customs brokerage activities. The procedure for filling out the Customs Declaration and the characteristics of the main sections of the Customs Declaration in accordance with the provisions of the State Fiscal Service of Ukraine. Documents required for the declaration of goods and vehicles using electronic customs declaration. Duties, rights and responsibilities of the declarant. Movement and passage of goods across the customs border of Ukraine. Temporary storage of goods. Customs formalities for the movement of goods across the customs border of Ukraine by various means of transport. Guaranteeing the delivery of goods under customs control to the customs authority of destination. Storage of goods in the warehouses of the customs authorities. Disposal of goods and funds. The procedure for the formation of customs value and its functions. Methods of determining the customs value of goods and the procedure for their use. Country of origin of goods. Ukrainian classification of goods of foreign economic activity.

Topic 10. The system of customs regimes

General provisions of the content and importance of customs regimes. Types of customs regimes used in the customs clearance of goods and vehicles. Selection and change of customs regime. Features of the application of customs regimes. The procedure for taxation of goods depending on the chosen customs regime or the nature of the movement of goods. Framework standards to ensure the security and facilitation of international trade. Issues of bringing the customs legislation of Ukraine in line with the standards set by the International Convention on the Simplification and Harmonization of Customs Procedures of the World Customs Organization (Kyoto).

Topic 11. Taxation system of international trade operations in Ukraine

Objective necessity, essence, role and place of taxes in the system of state regulation of foreign trade in Ukraine. Features and content of the system of taxation of foreign economic activity in Ukraine. Classification

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of tariff instruments for regulating export-import operations. Types of customs payments. Mechanism of determining the system of taxation by customs duties, excise duties, value added tax and single fee. The main stages of formation of the customs and tariff policy of Ukraine. Principles and features of anti-dumping legislation of Ukraine. International legal treaties and agreements with the participation of Ukraine that regulate the application of tariff privileges and preferences. The procedure for applying tax and customs privileges and preferences. Application of preferential taxation regime when importing goods from countries with which Ukraine has concluded free trade agreements.

Topic 12. Administration of customs payments

The role and place of customs payments in the system of state regulation of foreign economic activity in Ukraine. Classification of customs payments. Collection of customs payments. Occurrence and termination of the obligation to pay customs duties and taxes. Object and base of customs duties and taxes. Organization and procedure for the calculation and collection of customs payments by customs authorities. Terms of payment (fulfillment of the obligation to pay) of customs duties and taxes. Procedure and forms of payment of customs duties. Procedure for interaction between ministries and agencies in the procedure of customs payments administration. Peculiarities of passage and taxation of goods transported across the customs border of Ukraine by citizens. Customs clearance of vehicles and individual numbered units to them imported by citizens into the customs territory of Ukraine for free use. Restrictions on the importation of goods by citizens into the customs territory of Ukraine. Conditions of temporary importation of goods by citizens into the customs territory of Ukraine, including for the purpose of transit. Import of vehicles by citizens for the purpose of transit through the territory of Ukraine. Verification of certificates of origin of goods from Ukraine.

2.3. Training schedule of the subject

№ п/п	Topic (thematic section)	Total, hours							
		Full-time				Extramural			
		Total	Lectures	Practicals	Self-study	Total	Lectures	Practicals	Self-study
1	2	3	4	5	6	7	8	9	10
Module № 1 "Conceptual foundations of customs regulation"									
		8 semester				8 semester			
1.1	Customs policy and customs tariff of the country	10	2	2	6	10	1	-	9
1.2	Customs regulation of imports	10	2	2	6	10	1	-	9
1.3	Peculiarities of customs regulation of exports Optimality of the level of import and export customs tariffs	12	2 2	2	6	9 semester			
1.4	Non-tariff instruments of regulation of medical products	9	2 2	2	3	11	1	1	9
1.5	Global level of the customs regulation system	7	2	2	3	9	-	-	9
1.6	Organization of customs affairs in Ukraine	12	2 2	2	6	11	1	1	9
1.7	Customs control in Ukraine	12	2 2	2	6	11	1	1	9
1.8	Procedure for declaring and determining the customs value of goods	9	2 2	2	3	10	1	-	9
1.9	The system of customs regimes	12	2	2	6	9	-	-	9



№ п/п	Topic (thematic section)	Total, hours							
		Full-time				Extramural			
		Total	Lectures	Practicals	Self-study	Total	Lectures	Practicals	Self-study
1	2	3	4	5	6	7	8	9	10
			2						
1.10	Customs policy and customs tariff of the country	8	2	2	4	9	-	-	9
1.11	Taxation system of international trade operations in Ukraine	9	2	-	7	5	-	-	5
1.12	Administration of customs payments	6	2	2	2	5			5
1.13	Performing homework (control) work	-		-	-	8	-	-	8
1.14	Final control work	-	-	-	-	2	-	1	1
1.15	Module test № 1	4	-	2	2	-	-	-	-
Total for the module № 1		120	36	24	60	120	8	4	108
Total for the 8th semester		120	36	24	60	30	4	-	26
Total for the 9th semester		-	-	-	-	90	4	4	82
Total for the subject		120	36	24	60	120	8	4	108

2.4. Homework and home control work (extramural form of study)

Homework is performed in the 9th semester (extramural form of study), in accordance with the approved methodical guidelines, in order to consolidate and deepen the theoretical knowledge and skills of the student in the studying the subject.

The purpose of performing homework is: consolidation of acquired and deepening theoretical knowledge; acquisition of practical skills in the organization of customs clearance and other customs procedures, skills of independent creative activity, mastering scientific methods of research; in-depth study of issues based on modern manifestations of the problem that is being investigated.

Homework tasks:

- in-depth theoretical study of modern trends and patterns of customs regulation;
- identification of existing problems in the implementation of customs policy;
- generalization of methods of improvement of customs regulation on macrolevel.

Homework is performed by the student (extramural form of study) individually in accordance with the topics offered by the teachers of the department.

The time required to complete homework is 8 hours.

2.5. Questions list for final control work

The list of questions and content of tasks for preparation for the final control work for the students of extramural form of study are developed by the leading teachers of the department in accordance with the course training program and distributed among students.

3. BASIC CONCEPTS OF GUIDANCE ON THE SUBJECT

3.1. Teaching methods

The methods of teaching the discipline "Customs Regulation" are methods of joint activity and communication of the teacher and students, which ensure the development of positive motivation for learning, mastering the system of professional knowledge, skills and abilities, the formation of a scientific outlook, the development of cognitive powers, the culture of mental work of future specialists in the specialty 073 "Management".

Depending on the source of knowledge, the following teaching methods are used during classes, both practical and lecture: verbal (explanation, conversation, discussion, dialogue), visual (demonstration, illustration, case, presentation), practical (problem solving, business games, brainstorming).

These methods are implemented during lectures, practical classes, independent problem solving, work with educational literature, etc.

3.2. List of references

Basic literature

- 3.2.1 Кузьмін О. Є., Мельник О. Г., Терлецька В. О. Митна справа. Львів: Видавництво Львівської політехніки, 2021. 240 с.
- 3.2.2. Customs Code of Ukraine. URL: <https://zakon.rada.gov.ua/laws/show/4495-17#Text>
- 3.2.3. Ivanova T. V. Customs business: lecture notes. Kyiv: Igor Sikorsky Kyiv Polytechnic institute, 2021. 160 p.
- 3.2.4. Customs Matters. Strengthening Customs Administration in a Changing World. Augusto A Perez Azcarraga, Tadatsugu Matsudaira, Gilles Montagnat-Rentier and oth. International Monetary Fund. 2022. 321 p.

Additional literature

- 3.2.5. Datey V.S. Customs Law & Practice with Foreign Trade Policy. 25th edition. TAXMANN. 2023. 1288 p.
- 3.2.6. Русак Д.М. Практика митного регулювання в ЄС: навчальний посібник. К., 2023. 300 с.
- 3.2.7. Koval, N., Luchenko, D. (2020). Non-tariff barriers: Ukrainian practice under conflict with Russia and COVID-19. Lex Portus, 4, 56–76.
- 3.2.8. Larysa Grygorova-Berenda, & Kateryna Kaverina. (2022). Trade policy and foreign trade of the European Union. The Journal of V. N. Karazin Kharkiv National University. Series: International Relations. Economics. Country Studies. Tourism, (16), 6-15.

3.3. Internet information resources

- 3.3.1. Law of Ukraine "On Customs tariff of Ukraine". URL: <https://zakon.rada.gov.ua/laws/show/2697-20#Text>
- 3.3.2. Harmonized System - General information. URL: https://taxation-customs.ec.europa.eu/customs-4/calculation-customs-duties/customs-tariff/harmonized-system-general-information_en
- 3.3.3. WCO Annual Report 2022-2023. URL: https://www.wcoomd.org/-/media/wco/public/global/pdf/about-us/annual-reports/annual-report-2022_2023.pdf
- 3.3.4. Value-added tax (VAT). URL: <https://taxsummaries.pwc.com/ukraine/corporate/other-taxes>
- Tariff data by Country. <https://wits.worldbank.org/tariff/trains/country-byhs6product.aspx?lang=en>
- 3.3.5. Non-Tariff Measures (NTM) by Country. URL: <https://wits.worldbank.org/tariff/non-tariff-measures/en/ntm-bycountry>

4. RATING SYSTEM OF KNOWLEDGE AND SKILLS ASSESSMENT

4.1. Grading of different kinds of academic activities performed by a student and obtained knowledge and skills are realized in values in line with Table 4.1.

Table 4.1

	Maximum Grade Values	
	Full-time form of study	Extramural form of study
Kind of Academic Work	Module № 1	
	8th semester	9th semester
Carrying out test tasks on practicals	10 p. × 5 = 50	25 p. × 2 = 50
Carrying out case studies on practicals	11 p. × 2 = 22	-



Performing and defense of homework (control) work	-	20
<i>For admission to complete module test № 1, a student must receive not less than</i>	47	-
Carrying out Module Test № 1	28	-
<i>Final control work</i>	-	30
Total by the Module № 1	100	100
Total by the subject	100	

4.2. The completed curricular activity is accounted enrolled student if the student received for them a positive rating.

The credit rating grade is determined (in values and National Scale grades) based on the results of all types of educational work during the year.

4.3. The sum of grades received by the student for certain types of completed educational work is the Current Module Grade, which is entered into the Module Register.

4.4. The sum of the Current Module Grade and Control Rating Grades constitutes the final Module Grade, which is converted into a grade on the national scale and the ECTS scale.

4.5. The Total Semester Grade is entered into the Examination Register, educational cards and into a student's record book in values, National Scale grades, and ECTS Scale grades, for example: **92/Excellent/A, 87/Good/B, 79/Good/C, 68/Sat./D, 65/Sat./E**, etc.

4.6. The Total Grade is equaled the Total Semester Grade. The Total Semester Grade is entered into the Diploma Supplement.



(Ф 03.02–01)

АРКУШ ПОШИРЕННЯ ДОКУМЕНТА

№ прим.	Куди передано (підрозділ)	Дата видачі	П.І.Б. отримувача	Підпис отримувача	Примітки

(Ф 03.02–02)

АРКУШ ОЗНАЙОМЛЕННЯ З ДОКУМЕНТОМ

№ пор.	Прізвище ім'я по-батькові	Підпис ознайомленої особи	Дата ознайомлення	Примітки

(Ф 03.02–04)

АРКУШ РЕЄСТРАЦІЇ РЕВІЗІЇ

№ пор.	Прізвище ім'я по-батькові	Дата ревізії	Підпис	Висновок щодо адекватності

(Ф 03.02–03)

АРКУШ ОБЛІКУ ЗМІН

№ зміни	№ листа (сторінки)				Підпис особи, яка внесла зміну	Дата внесення зміни	Дата введення зміни
	Зміненого	Заміненого	Нового	Анульованого			

(Ф 03.02–32)

УЗГОДЖЕННЯ ЗМІН

	Підпис	Ініціали, прізвище	Посада	Дата
Розробник				
Узгоджено				
Узгоджено				
Узгоджено				